

## J&R Industries Ltd services

### Why are we different?

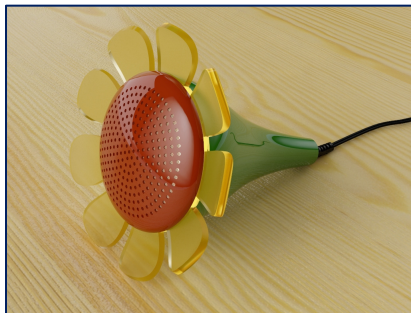
- Risk reduction by intense quality knowledge and quality control  
*Our background is quality, sales and purchase management. Of course with an up-to-date knowledge of standards and requirements.*
- Focus on products, production and people (AS8000 / BSCI)  
*"There are no bad products, only bad factories" this means it is not sufficient to focus on the products when buying, the whole system must be included. Including the well being of the people working for us.*
- Our own product developments, next to off-the-shelf sourcing  
*Each year we introduce a new range of products, unique in the market.*
- Dutch designs  
*We realize that European business means European designs sell better than Chinese designs.*
- Sino-Dutch engineering  
*knowledge of products is an integration of the factory with European knowledge about requirements*
- Free of charge quality management, not just for our products, but for your company  
*Product control, production control and improvement, but also assisting your people with new or changed requirements and regulations. Including damage control in case of re-calls. Not only for our products, but for your whole company.*

### How can we do this?

- 11 years experience in quality management and control, including quality system consultancy
- 11 years experience in Chinese-European business – sales to China as well as buying from China
- 7 years experience in product development
- 6 years experience with buying for Europe's toughest clients (Lidl, Aldi, Rewe)
- Dutch designers and engineers
- Local engineers and quality control staff in China

### What do we offer?

- New products
- Sourcing services for off-the-shelf items
- Local audits, inspections and quality control
- BSCI assistance
- Product development ODM (we develop and/or improve and produce your product)
- OEM production (you develop we produce)
- Full quality management of products and production including after sales
- Chasing and follow-up so your people can save time and focus on what is important



Examples of product developments: footswitch socket, nightlight with music function, modular raquette, battery operated orientation light with 2 years work time, solar battery charger, surge plug with 35 meter protection, anti-crop damage system, plug-in child appealing night light that can be sold after 1-1-2011, shower LED, washer-dryer socket, universal domotica system, desktop socket